



# Navigating uncertainty in Financial Services and Insurance (FSI)

Workday Elevate 2023

# Safe Harbour Statement



This presentation may contain forward-looking statements for which there are risks, uncertainties, and assumptions. Forward-looking statements may include any statements regarding strategies or plans for future operations; any statements concerning new features, enhancements or upgrades to our existing applications or plans for future applications; any projections of revenues, gross margins, earnings, or other financial items; and any statements of expectation or belief. Forward-looking statements are based only on currently available information and our current beliefs, expectations, and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy, and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks, and changes in circumstances that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in the forward-looking statements, and therefore you should not rely on any forward-looking statements that we may make. Further information on risks that could affect Workday's results is included in our filings with the Securities and Exchange Commission which are available on the Workday investor relations webpage: [www.workday.com/company/investor\\_relations.php](http://www.workday.com/company/investor_relations.php)

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Customers who purchase Workday services should make their purchase decisions based upon services, features, and functions that are currently available.



**Chris Box**

Regional Sales Director - FSI  
Workday



**Steve Glover**

Head of Reward and  
People Services  
  
Coventry Building Society

# Financial Services is a Strategic Industry for Workday

**1600+**

Financials  
Customers

**350+**

FSI Financial  
Customers

**90+**

Accounting  
Center  
Customers

**525+**

HCM  
Customers

**6000+**

Adaptive  
Planning  
Customers

**\$1B+**

ARR

**1st**

Largest Industry Vertical

# About Coventry Building Society



## Locations

70 locations across the UK



## # of Employees

3,000



## Scope

HCM, Payroll, Advanced Compensation, Benefits, Fins, Accounting Centre, Planning, Time Tracking, Procurement and Projects

**We are a building society, providing savings and residential mortgage products to individual savers and borrowers across the UK. We remain as committed today to mutuality and our belief in putting the interests of our members first, as when we were formed in 1884.**

### Key Facts about Coventry Building Society:

- **139 years of history**
- **UK's second largest building society**
- **3,000 colleagues**, across **HO** and **64 branches** serving **2m members**
- A focussed mortgage and savings business
- 2022: PBT £371m, Value returned to members £230m (2022)
- ***All together, better: We exist to make people better off through life***

**Q&A**

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**Thank you!**