Unlocking innovation through Workday Integrations and Extensibility

Workday Elevate 2023

Safe Harbour Statement

This presentation may contain forward-looking statements for which there are risks, uncertainties, and assumptions. Forward-looking statements may include any statements regarding strategies or plans for future operations; any statements concerning new features, enhancements or upgrades to our existing applications or plans for future applications; any projections of revenues, gross margins, earnings, or other financial items; and any statements of expectation or belief. Forward-looking statements are based only on currently available information and our current beliefs, expectations, and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy, and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks, and changes in circumstances that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in the forward-looking statements, and therefore you should not rely on any forward-looking statements that we may make. Further information on risks that could affect Workday's results is included in our filings with the Securities and Exchange Commission which are available on the Workday investor relations webpage: www.workday.com/company/investor_relations.php

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Customers who purchase Workday services should make their purchase decisions based upon services, features, and functions that are currently available.

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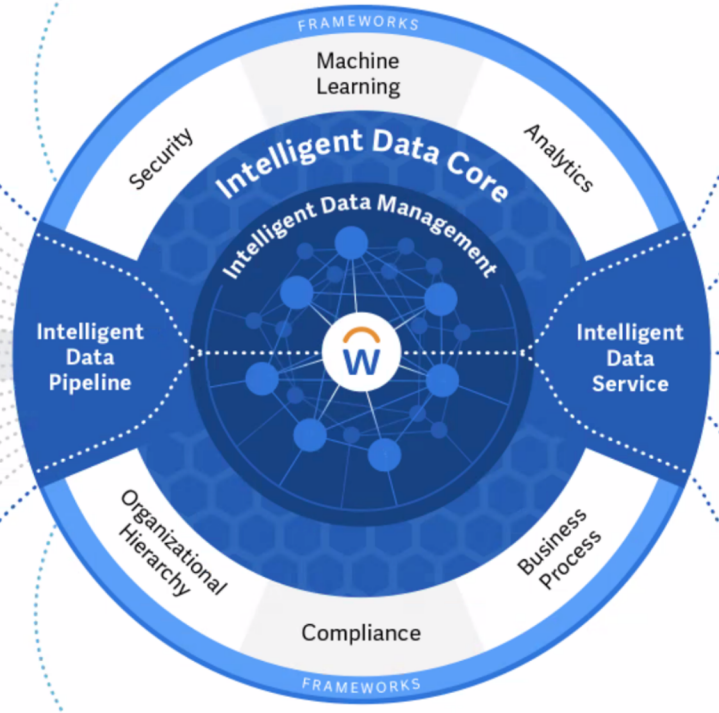
Power to Adapt



- Enterprise Planning
- Financial Management
- Human Capital Management
- Analytic and Composite Apps
- Spend Management

BUSINESS-OPTIMIZED DEVELOPER ENVIRONMENT

Integrate
Custom, Batch, Event

Connect
APIs, Packaged Integrations

Extend
Custom Apps, Partner Catalog

Personalized, Omnichannel Experience

- Collaboration
- Messaging
- Digital Workspaces
- Mobile

Technology Ecosystem

- IT
- Customer
- Industry
- Collaboration

True Cloud Scale • Elasticity • Performance • Availability • Continuous Delivery of Innovation • Single Version

Workday Extend

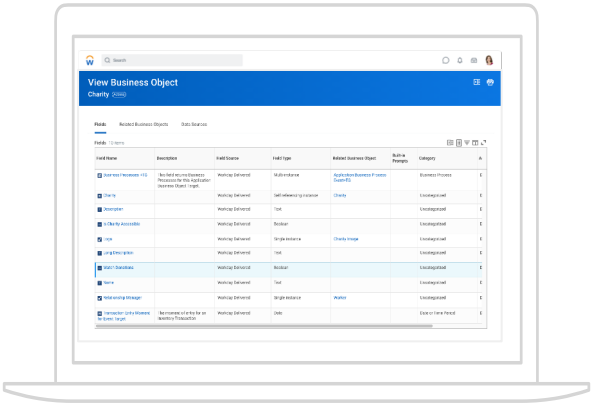
Your platform for a changing world

- Runs inside Workday cloud
- Ensures a consistent UI
- Accesses Workday data seamlessly
- Applies same security model
- Supports app lifecycle and monitoring
- Extends data object model
- Orchestrates processes

Leverage the Core

Extend Business Capabilities

Build with Ease and Confidence



500+

Customers

1000+

Production Apps

Who are Kainos?

About Us

#1
boutique partner with 10+ years as a Workday partner

600+
Workday customers

700+
Workday certified experts, with over 2,000 certifications

Smart test
Smart audit
Smart shield

1→x
Phase 1 and Phase X deployments globally

Recognized expertise: Workday Financial Management, Workday Human Capital Management, Workday Adaptive Planning, etc.

Leading Workday Application Management Service partner

Global leaders in Workday Extend development

About Us

More than 60 full-time Workday Extend consultants—the largest Workday Extend Practice in the ecosystem

More than 60 customers, including largest Workday Extend customers in the ecosystem

Deployed, supported, and co-developed nearly 100 Workday Extend applications

World-class customer satisfaction score NPS = 73 (100% satisfaction)*

Webinars, events, Workday Extend user group

Workday Innovation Award 2023

*The creators of the NPS metric, Bain & Company, state that although any NPS score **above 0 is good, above 20 is great and above 50 is amazing and world-class**.

Integrations or Building Apps?

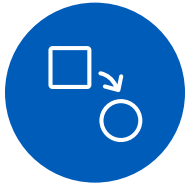
Extend is a Platform.
Why is that important?

Extend Use Cases

Workday Extend Application Patterns

New functionality

- Conflict of interest management
- Rewards and recognition
- Long-term incentive plans
- FMLA management
- Spot bonus awards
- Benefits shop
- Shares enrollment
- Workers' council



Streamline processes

- Create job requisition (ServiceNow integration)
- Ad hoc merit and promotion management
- Extend leave of absence
- Streamlined contract contingent worker
- Manage my team (streamlined change job)
- Donate, sell, and buy PTO
- Involuntary termination process

Bulk processing

- Mass contingent workforce management (hire, transfer, terminate)
- Bulk job requisition
- Bulk hire
- Workforce reduction (mass terminate)
- Bulk change job
- Mass one-time payments and payroll inputs

Key Document Management Challenges

Employee experience

- A single view
- Self-serve
- Fewer logins

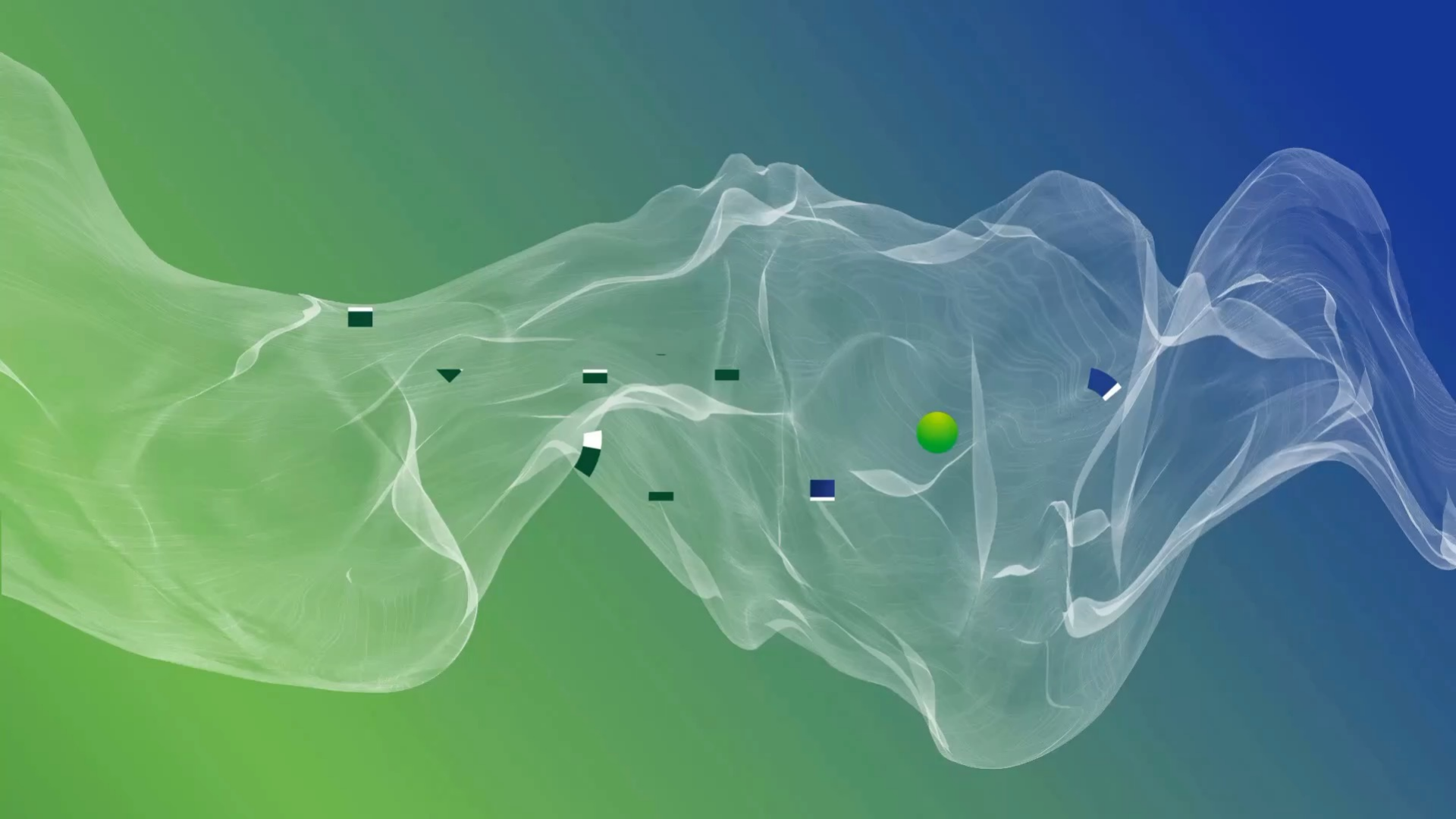
Compliance

- Fine-tuned retention
- Powerful security
- Enhanced audit

Process efficiency

- My templates
- Advanced e-signatures
- Document generation ad hoc and bulk
- Microsoft Word and Google Docs

Demonstration



Considerations for customers be successful?

AI and ML Experiences

Top 3
Takeaways

Leverage core system data, security, and user experience

Deliver high value people and finance outcomes

Push Innovation with AI and ML

workday. | ELEVATE

Thank you