

An abstract graphic on the left side of the slide. It consists of several overlapping shapes: a yellow ring, a blue ring, a blue circle, a blue semi-circle, and a small orange circle containing a white icon of two people. The background is a large blue shape that curves from the top right towards the center.

How are Public Sector Organisations Realising Value in a Changing World?

Workday Elevate 2023

Safe Harbour Statement



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Customers who purchase Workday services should make their purchase decisions based upon services, features, and functions that are currently available.



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Agenda

- 01** UK Public Sector Outlook
- 02** About Crown Commercial Service
- 03** Crown Commercial Transformation Story
- 04** About Workday Value Consulting
- 05** Workday Value Delivered
- 06** Continuous Improvement

UK Public Sector Outlook 2023

Top trends impacting Public Sector organisations in 2023 according to industry insights:



Fluid Workforce Models

To tackle changing employee needs, preferences and talent shortages, public sector organisations are exploring new workforce models and prioritising employee flexibility



Back Office Innovation

Public sector back office functions are moving beyond internal efficiency metrics and leveraging machine learning and AI to create value



Cost Cutting

Public sector organisations are eliminating silos in areas such as data, funding and workforce management to pool resources and capabilities

Source: **Deloitte.**
Insights

UK Public Sector Organisations Using Workday





Crown Commercial Service



- UK Government purchasing organisation
- Nationwide offices: Liverpool, London, Newport, Norwich and Birmingham
- 900 employees
- Supports 20,000+ other organisations within UK Public Sector ecosystem and manages contracts with 5,000+ suppliers
- Delivered a record £2.8 billion of commercial benefits across UK Public Sector in 2022

Reasons For Selecting Workday



1

Enhanced self service environment

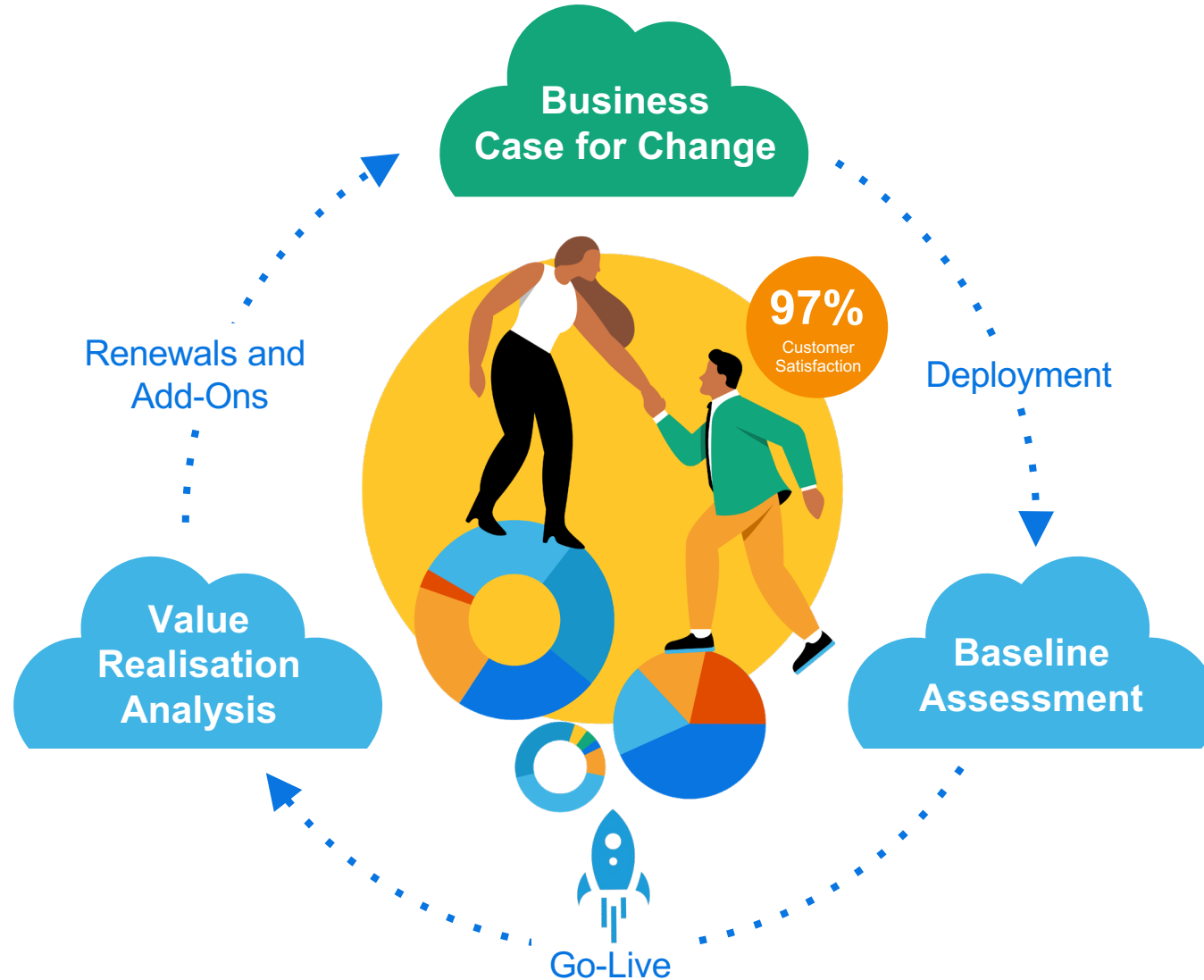
2

Single platform solution

3

Easy of use / in-house configuration

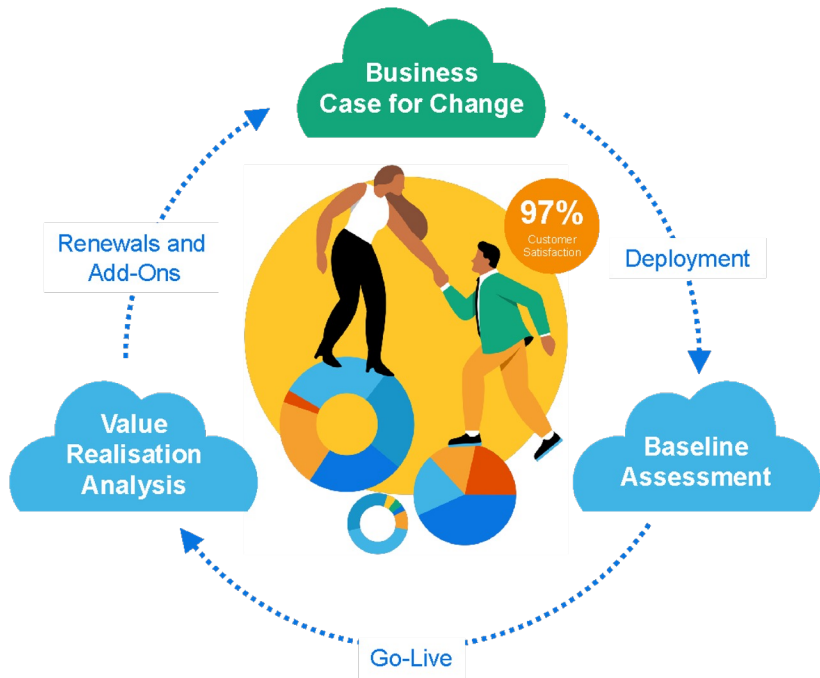
How Do We Measure Value With Customers?



How Do We Measure Value With Customers?



Crown
Commercial
Service



6

Functional areas assessed across Finance and HR

74

Business data points collected and analysed

5

Hours of workshops

10

Stakeholders interviewed

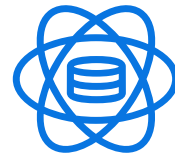
HCM Value Delivered



Reduction in Recruiter
time spent processes
candidate records



729
Blended and Digital
courses in one place



1
Central people
database across HR



Reduction in average
time and effort to hire
a new employee

Finance Value Delivered



Reduction in Business
Partner time spent
creating reports



75%
Reduction in effort to
complete monthly close



98.2%
Aged debt is less than
30 days old



£1.1 – 1.6M
Reduction in average
outstanding aged debt

Continuous Improvement With Workday





Top 3 Takeaways



Value Mindset

Approach business transformation with a value based mindset



Look For Evidence

Workday are the only vendor who proactively prove the ROI of projects



Speak To Us

Visit the VM booth if you want to know more about Workday consulting services



Thank you!